



Speech by Bill Conner

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Good afternoon. On behalf of Entrust, and myself, I would like to thank Secretary General Noble, Mr. President Bon Hui, the National Central Bureau Heads, and the Leaders of Qatar for the opportunity to be here today.

In particular, I thank Secretary General Noble and his INTERPOL officers for the partnership we have built over the past year. We've worked well together and we have accomplished much. What is most notable from our partnership, however, is the industry first that we accomplished in the creation of the INTERPOL e-identification card. This single card accomplishes three different, significant objectives:

- First it is a standards compliant international travel identification card,
- Second, it is an enterprise-level physical-logical INTERPOL identity card, and
- Third, it is a next generation virtual boarder identity management capability.

All three of these capabilities are on one card and are delivered to you at no cost.

Let me begin with a little background on Entrust and the role we play in Global Security. We are a USD 100 million Global Software company that is solely focused on Identity-Based

Security. About half of our business is from Governments around the world. Governments like our host country, Qatar, whose Ministry of Interior uses Entrust's PKI technology to form the basis of their Government smart-id program for enabling e-government to citizens. Governments like The Kingdom of Saudi Arabia, which uses Entrust for employee credentials and as their National Root Certificate. Governments around the world use Entrust in their passports, National IDs, National Healthcare cards, law enforcement agencies and Ministries of Defense. In total, half of the world's issued digital passports use Entrust's technology.

In addition to our role in Government, a third of our business comes from Global Financial institutions. Our technology and identities are used to protect financial transactions against the ever increasing cyber fraud threats. Banks like SAMBA, First National Bank of Nigeria, Ciaxa, Citibank, Royal Bank of Scotland, and over 200 others use Entrust to protect their employees, customers and money transfers. We also play a key role in Central Banks and money transfer systems like China Financial Certificate Authority, the United States Department of Treasury, the Federal Reserve Bank and SWIFT.

But enough about Entrust and who we are and on to what have we done for you and INTERPOL this year.

Simply put, we have brought all of this proven technology, capability and experience together to deliver the first ever single smart card that can provide: Global Travel, Enterprise-level logical and physical access, and virtual border capabilities at a country and individual level.

In partnership with Interpol and EDAPS, Entrust developed and built the Interpol e-identification card. Entrust's global identity expertise and capabilities enabled compliance with the international standards of ICAO and ISO which enable the international travel capability. Our expertise in certificates also enabled the enterprise and virtual border access capability.

This e-ID card capability will deliver improved travel security and increased efficiency, while at the same time dramatically improving program costs. By using the card form factor with a managed certificate service instead of traditional paper booklets, countries can radically reduce the total cost of issuing and managing citizen credentials.

The second thing we delivered on the e-ID card is an Interpol police force credential for physical and logical access at the enterprise level. The same e-ID card enables secure access to buildings and facilities as well as secure access to INTERPOL networks and data, thereby, providing a truly global trusted identity for INTERPOL.

The third thing we delivered is the ability to create a mobile, virtual border for special one-time events like a FIFA World Cup or an Olympic event, or Government meetings, or even emergency missions for international crime scenes or relief efforts.

So that's what we've done for you this past year - A lot of firsts for both of us. I thank you for that opportunity. As you can see, Entrust and INTERPOL have a shared mission — "To Make the World a Safer Place."

Let me close by expressing, on behalf of Entrust and our employees around the world, our deep appreciation for the work each of you and your fellow officers do every day. We are very appreciative of you. You have dedicated your lives to making the world a safer place.

Thank you for your time and your support.